

Property Awards 2026

Property Entrepreneur of the Year

ENTRANT'S DETAILS

Full Name	Sachinkumar Gupta
Job Title	Director
Business Name	Property Hub Limited
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Date of Birth	

PLEASE ANSWER ALL THE FOLLOWING QUESTIONS

Please outline why the nominated individual/organisation should be considered for the award?	<p>Rising from humble beginnings in a small village in India, Ankleshwar, Gujarat embodies the quintessential rags-to-riches story, having transcended economic and social barriers to establish himself as a prominent businessmen in the UK. His journey is marked by resilience, tenacity, and an unyielding commitment to excellence, creating jobs and opportunity has been his passion which is also clearly be seen with type of business model and operation he is running. After completing his graduation in chemistry (science) from South Gujarat University, India he travelled to UK for pursuing his Master in Business Administration, however economical pressure from back home and financial difficulty to survive in the UK made him to quite the master study in half-way and he has to jump in the travel industry to work and start earning for the family, in about 1 year or so he completed required certification and instead of working of other he start his own business i.e. Travel Hub back in 2004. His determination led him to opportunities in the UK which he couldn't get hands on at the start, however he leveraged his unique perspective and innovative mindset to carve a niche in the competitive business landscape. Today, he stands as a beacon of inspiration, proving that with hard work, vision, and perseverance, one can achieve remarkable success regardless of their origins, childhood difficulties or financial circumstances. Sachin's journey to becoming a professional businessman was fraught with significant challenges, both personal and financial. Losing his father at a young age 3, he faced the dual burden of emotional turmoil and financial instability. Despite these hardships, Sachin remained steadfast in his pursuit of a better life. Navigating the turbulent waters of a difficult market, he encountered numerous obstacles, from securing initial funding to establishing trust and credibility in a competitive industry of travel and realty. His resilience was</p>
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tested repeatedly, but his innovative thinking and unwavering determination allowed him to turn setbacks into opportunities. By embracing a proactive approach and constantly adapting to market changes i.e. Once his travel agency (Travel Hub) reaches to a certain position where to expand further for revenue growth the only option was to invest more money in the business but instead of investing in the business he utilised the large client database to serve them with property related services by starting Property Hub in 2008 by doing Lettings, Sales and Management, Auctions and when the technology based companies stepped in which was huge impact on the high street based model he came with a unique solution to pass the hurdle by introduced in the market a unique way to deal with properties under 99Home Ltd. In nutshell, Sachin not only overcame these hurdles but also emerged as a formidable force in the business world, proving that perseverance and grit are key to overcoming even the most daunting challenges.

Provide relevant information on the nominee?

He is an up-and-coming Professional businessman who is well-focused, driven to success, supporting lots of charity to various charitable organisations, including plenty of Indian communities in North West London, local schools & colleges, with work experience opportunities in his company. His acts not only make Indians in the UK proud but also, serve the people of the UK. Sachin uses his large social media platforms (LinkedIn he has 24500+ followers) to generate healthy business relationships between varieties of different clients and business. In a recent interview at Lyca Radio, he mentioned that "meeting new people is his passion and it is essential for business growth, especially in this ever-changing industry". He has a goal to become one of the largest Real Estate franchises in the UK.

List, all qualifications and institutions where the nominee studied

After completing his Graduation in Science (Chemistry) from South Gujarat University, Bharuch, Gujarat. Furthermore after coming in the UK in year 2003 He completed IATA VS-1 & VS-2 Certificate which helped him to start his company Travel Hub Limited in 2004. In year 2008 when he started Property Hub Limited the business was doing good however he realised after running 5 years that to grow further and looking at changes in the regulation & way of practise further industry qualification will be key to success. Hence, he completed successfully completed the following awards which are highly accredited within the modern Real Estate industry for England and Wales: (Level 3 Award for Residential Lettings and Property Management), (Level 3 Technical Award in Sales of Residential Properties), (Level 3 Award in Real Property Auctioneering), as well as (Level 6, Award in Residential Property Letting Practice) Scotland. study , He is a fully qualified member of the National Association of Estate Agents (NAEA), Association of Residential Letting Agents (ARLA), National Association of Valuers and Auctioneers (NAVA), and London Landlord Accreditation Scheme (LLAS). He is now

	member of ARLA, NAEA, NAVA, ANAEA (Commercial)of propertymark and many other accreditation.
Provide a brief biography of the nominated individual/organisation	<p>Mr. Sachinkumar Gupta, BSc., MARLA, MNAEA, NAVA, Member of LLAS { Founder of Property Hub, Co-Founder of 99Home & Travel Hub World (Previously known as Travel Hub)}, started professional career with start of Travel Hub Limited in 2004 which is now doing a multimillion pounds turnover and currently owned by his real brother. To expand the business wings in 2008, Property Hub Ltd was launched. The company's growth managed to reach such milestones that now they offer a franchise of Property Hub, and also work from a home model for self-employed individuals ' Be your own Boss'. After success of Property Hub, when realtor industry faced the technology revolution, he launched 99Home Ltd in 2016 with aim to create an opportunity for others to work in their area in entire UK, the business was valued 9.8 million in the Year 2019 by crowdcube in their first funding round and currently ranked 6th in the UK being online and hybrid estate agency creating opportunity and employed for many and expanding nationwide. Mr Gupta's got many professional achievements and the latest was the Finalist for the Asian Achiever Award 2024 for the category of the Entrepreneur of the year 2024, and his past and present companies managed to win many industry awards within in guidance and directorship. Personally he belief is " Giving Back to Community, where most of the business comes from ", from start of his business career in 2004 he is focussed on building effective relationships with the various communities. Thank you.</p>
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