

Property Awards 2025	
Specialist Lender Award	
ENTRANT`S DETAILS	
Full Name	Kunal Vaitha
Job Title	Principal
Business Name	Reim Capital
Business Telephone	0203 488 4913
Email	kunal@reimcapital.com
Web Address	https://reimcapital.com/
Twitter handle	
Date of Birth	
PLEASE ANSWER ALL THE FOLLOWING QUESTIONS	
Please outline why the nominated individual/organisation should be considered for the award?	<p>Reim Capital stands as a beacon of excellence in the specialist lending sector, consistently delivering innovative financial solutions tailored to the intricate and evolving needs of property investors and developers. Our unwavering commitment to excellence, customer-centric approach, and bespoke financial products have empowered clients to achieve their property ambitions with unparalleled speed and efficiency. What truly sets Reim Capital apart is our ability to structure customized bridging loans and buy-to-let mortgages that align seamlessly with diverse investment strategies. Unlike traditional lenders bound by rigid frameworks, we adopt a flexible and pragmatic approach to underwriting, ensuring that clients receive funding solutions tailored to their unique circumstances. Our robust risk management strategy underpins this approach, ensuring sustainable growth for both borrowers and the business. Our deep understanding of the UK property market has established Reim Capital as a reliable, responsive, and expert partner. We pride ourselves on providing rapid funding solutions, often completing transactions within days rather than weeks, making us the go-to lender for property professionals seeking swift and efficient financing options. Our unwavering commitment to ethical lending and regulatory compliance ensures a seamless and transparent process for our clients. At Reim Capital, we champion customer service, maintaining strong relationships with brokers, investors, and property developers. Our proactive communication ensures that borrowers are well-informed throughout the lending process. By continuously investing in technology and talent, we remain at the forefront of specialist lending, solidifying our position as an industry leader. Our achievements are a testament to our dedication. For instance, we successfully facilitated a residential bridging loan for a new build block of twenty-four flats in Slough, demonstrating our capability to support substantial residential projects.</p>

	<p>Additionally, we assisted in the acquisition of a commercial property for an ultra-high-net-worth international client, showcasing our expertise in handling complex commercial transactions. Our leadership team, comprising experienced professionals from banking, finance, and real estate backgrounds, brings decades of expertise to every loan we facilitate. This diverse experience allows us to understand our clients' needs deeply, enabling us to offer competitive, structured, and strategic financial solutions that help investors maximize their opportunities. Winning the Specialist Lender Award at the Eastern Eye Property Awards would be a testament to our dedication, innovation, and unwavering commitment to our clients and the property finance sector.</p>
Provide relevant information on the nominee?	<p>Reim Capital is a premier specialist lender, providing bridging finance and buy-to-let solutions to property investors, developers, and individual borrowers across the UK. Established with the vision of bridging the gap between traditional banking and alternative finance, we have built a robust lending platform that delivers tailored solutions with speed, flexibility, and efficiency. Our leadership team comprises experienced professionals from the banking, property, and finance sectors, cultivating an agile and adaptable lending approach. We focus on offering competitive, structured, and strategic financial solutions that empower clients to maximize their property investment potential. Our lending portfolio encompasses a diverse range of property transactions, from residential refurbishments to commercial acquisitions. Our deep market knowledge enables us to assess and execute funding solutions with unparalleled precision. Our commitment to delivering exceptional service and fostering long-term relationships with borrowers and intermediaries has cemented our reputation as a trusted partner in the specialist lending space. By leveraging cutting-edge technology and data-driven insights, we have streamlined our lending processes, ensuring quick and hassle-free decision-making. We continue to push the boundaries of innovation in specialist lending, making us a worthy contender for this prestigious award. Our recent projects highlight our capabilities. We provided a residential bridging loan for a new build block of twenty-four flats in Slough, demonstrating our support for substantial residential developments. Additionally, we facilitated the acquisition of a commercial property for an ultra-high-net-worth international client, underscoring our proficiency in managing complex commercial transactions. Our team is our greatest asset. Led by principals Kunal Vaitha and Amar Khiroya, we bring a wealth of experience and a commitment to excellence that drives our success. Kunal's background in private banking and property and Amar's expertise in real estate development, collectively contribute to our innovative and relationship-focused approach.</p>
List, all qualifications and	<p>Reim Capital's leadership team comprises seasoned</p>

<p>institutions where the nominee studied</p>	<p>professionals with extensive experience in private banking, real estate development, and financial services. Their professional backgrounds reflect a high level of expertise and commitment to excellence. Kunal Vaitha – Principal Kunal is an experienced private banker with a diverse skill set that includes raising capital from ultra-high-net-worth (UHNW) and institutional investors, investment advisory, leading sales strategies, and international client relationship management. His combined expertise in private banking and property led him to co-found Reim Capital, focusing on reliability, speed, and flexibility in non-bank lending. Amar Khiraya – Principal Amar has an extensive background in real estate, having worked for a top London developer. He has gained comprehensive knowledge in various disciplines of real estate development, including planning, finance, construction, sales, and acquisitions. As a founding Director of Reim Capital, Amar is responsible for formulating the company's strategic growth plans and overseeing the expansion of the loan portfolio.</p>
<p>Provide a brief biography of the nominated individual/organisation</p>	<p>Founded with a mission to revolutionize specialist lending, Reim Capital is a dynamic and forward-thinking financial institution specializing in bridging finance and buy-to-let loans. Headquartered in Mayfair, London, we operate with a commitment to providing innovative, tailored lending solutions that cater to property investors and developers across the UK. Our success is driven by our core principles of speed, flexibility, and reliability. We understand that property transactions often require rapid funding solutions, and we have developed a streamlined lending process that ensures quick turnarounds without compromising on due diligence and risk assessment. With a focus on delivering bespoke financial products, we have become a trusted name in the industry, renowned for our expertise in structuring complex deals and facilitating seamless transactions. Reim Capital is powered by a young, dynamic, and ambitious team that brings fresh perspectives to specialist lending. Our team members are not only well-versed in finance and property but are also committed to innovation and adaptability, ensuring that we remain at the forefront of the industry. Their enthusiasm and drive allow us to challenge conventional lending models and create smarter, more efficient financing solutions tailored to modern property investors. Being a young team, we are highly motivated and dedicated to excelling in every aspect of our work. We focus on finding solutions and creating win-win situations while ensuring that risk is properly mitigated, and our investors are equally protected. Our leadership team boasts extensive experience in financial services, real estate, and alternative finance, enabling us to navigate the complexities of the lending market with confidence and precision. By fostering strategic partnerships with brokers, investors, individual borrowers, and property professionals, we continue to expand our reach and impact within the specialist lending sector. We also prioritize regulatory</p>

compliance and ethical lending, ensuring transparency and integrity in every transaction. Our commitment to excellence extends beyond our financial offerings, as we actively invest in technology, innovation, and talent development to stay ahead of market trends and client needs. Through our unwavering dedication to customer service, innovation, and market leadership, we have solidified our position as one of the most respected and reliable specialist lenders in the UK. Our contributions to the property finance sector make us a deserving recipient of the Specialist Lender Award at the Eastern Eye Property Awards.

Photos and Files

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