

Property Awards 2026

Property Entrepreneur of the Year

ENTRANT'S DETAILS

Full Name	Dipesh Patel
Job Title	Cofounder / Director
Business Name	Telsar Ltd
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Date of Birth	

PLEASE ANSWER ALL THE FOLLOWING QUESTIONS

Please outline why the nominated individual/organisation should be considered for the award?	<p>Telsar Ltd: A Paradigm of Excellence in the Industrial & Logistics Sector</p> <p>Introduction: Telsar Ltd, established in 2008, has rapidly ascended to the forefront of the Industrial & Logistics property sector. Under the visionary leadership of Dipesh Patel, the company has consistently demonstrated innovation, resilience, and exceptional service quality. This submission highlights the key reasons why Telsar Ltd and its pioneering leader deserve the recognition of Property Entrepreneur of the Year at the Eastern Eye Property Awards.</p> <p>1. Pioneering Vision and Leadership: Dipesh Patel, the driving force behind Telsar Ltd, has exhibited remarkable entrepreneurial acumen. From its inception, Telsar Ltd was built on a foundation of understanding market needs and delivering tailored solutions. The nominee's strategic foresight has not only positioned the company as a market leader but has also set new standards in the industry.</p> <p>2. Innovation and Adaptability: In an ever-evolving market, Telsar Ltd has remained at the cutting edge through continuous innovation. The company has embraced technological advancements, such as advanced data analytics and digital marketing strategies, to optimize property transactions and client services. This adaptability has enabled Telsar Ltd to navigate market fluctuations and maintain robust growth.</p> <p>3. Market Expertise and Client Satisfaction: Specializing in the Industrial & Logistics sector, Telsar Ltd has built an extensive portfolio of successful transactions and satisfied clients. The company's deep market knowledge, coupled with a client-centric approach, ensures that clients receive bespoke solutions that meet their specific needs. This dedication to excellence has fostered long-term relationships and a reputation for reliability and trustworthiness.</p> <p>4. Sustainable and Ethical Practices: Telsar Ltd is committed to sustainable and ethical business practices. The company actively promotes eco-friendly developments and encourages</p>
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sustainable practices within the industrial and logistics sector. By prioritizing environmental responsibility and social governance, Telsar Ltd not only contributes positively to the community but also sets an example for the industry. 5. Community Engagement and Corporate Social Responsibility: Beyond business achievements, Telsar Ltd is deeply invested in community engagement and corporate social responsibility. The company supports various charitable initiatives and local projects, demonstrating a genuine commitment to giving back to the community. This philanthropic spirit underscores the values and integrity at the heart of Telsar Ltd. 6. Recognition and Industry Impact: Over the years, Telsar Ltd has garnered numerous accolades and recognitions, reflecting its impact and leadership in the industry. The company's innovative projects and exceptional service have set benchmarks that others in the sector aspire to. The nominee's contributions have not only propelled Telsar Ltd's success but have also influenced broader industry practices. Conclusion: Telsar Ltd, under the exemplary leadership of Dipesh Patel, epitomizes entrepreneurial excellence in the Industrial & Logistics property sector. Their unwavering commitment to innovation, client satisfaction, sustainability, and community well-being distinguishes them as a deserving candidate for the Property Entrepreneur of the Year award. Recognising Telsar Ltd at the Eastern Eye Property Awards would honour their significant contributions and inspire continued excellence in the property industry.

Provide relevant information on the nominee?

Telsar Ltd: Exemplifying Leadership and Innovation in the Industrial & Logistics Sector Introduction: Telsar Ltd, co-founded in 2008 by Dipesh Patel and Bal Panesar, has grown from a niche commercial agency practice to a nationally recognized leader in the Industrial & Logistics sector. This submission underscores why Dipesh Patel and Telsar Ltd should be honored with the Property Entrepreneur of the Year award at the Eastern Eye Property Awards. 1. Visionary Leadership and Strategic Growth: Dipesh Patel, a University of Westminster graduate, began his career at Colliers in the Industrial Logistics department. This foundational experience provided Dipesh with a deep understanding of the market, which he leveraged to establish Telsar Ltd. Under his visionary leadership, Telsar has transitioned from a regional agency serving West, North West London, and the Thames Valley to offering national coverage in Agency, Investment, and Development advice. 2. Exceptional Market Expertise and Client Focus: Dipesh Patel's extensive market knowledge and client-centric approach have been instrumental in Telsar's success. By providing tailored solutions that address specific client needs, Telsar has built a reputation for reliability and excellence. The company's growth from a niche agency to a national player is a testament to Dipesh's ability to anticipate market trends and adapt strategies accordingly. 3. Prestigious

Clientele: Telsar Ltd's impressive roster of key clients includes industry giants and prestigious organizations such as Prologis, Legal & General, BBC Pension Fund, CBRE IM, Travis Perkins PLC, Capital Industrial, Workspace PLC, Dhamecha Group, B&S Healthcare Necessity Supplies, Santok, and Specialty Drinks, to name but a few. These partnerships highlight Telsar's ability to meet the diverse and complex needs of high-profile clients, further solidifying its reputation in the industry.

4. Innovative Practices and Adaptability: Innovation is at the core of Telsar's operations. Under Dipesh's leadership, the company has embraced cutting-edge technologies and data-driven strategies to enhance service delivery and optimize transactions. This commitment to innovation ensures that Telsar remains competitive and continues to set industry benchmarks.

5. Commitment to Sustainability and Ethical Practices: Telsar Ltd prioritizes sustainability and ethical business practices. Dipesh Patel has championed initiatives that promote eco-friendly developments and sustainable practices within the Industrial & Logistics sector. This commitment not only benefits the environment but also aligns with the growing demand for responsible corporate conduct.

6. Community Engagement and Corporate Social Responsibility: Dipesh Patel's leadership extends beyond business achievements to impactful community engagement and corporate social responsibility. Telsar supports various charitable initiatives and local projects, demonstrating a genuine commitment to community well-being. This philanthropic approach enhances Telsar's reputation and fosters a positive impact on society.

7. Industry Recognition and Influence: Over the years, Telsar Ltd has received numerous accolades, reflecting its influence and leadership in the sector. Dipesh Patel's innovative projects and strategic vision have set new standards in the industry. His contributions have not only propelled Telsar's growth but have also positively influenced broader industry practices.

Conclusion: Dipesh Patel, through his exceptional leadership and strategic vision, has transformed Telsar Ltd into a nationally recognized leader in the Industrial & Logistics property sector. His commitment to innovation, client satisfaction, sustainability, and community engagement distinguishes him as a deserving candidate for the Property Entrepreneur of the Year award. Recognizing Dipesh Patel at the Eastern Eye Property Awards would celebrate his significant contributions and inspire continued excellence in the property industry.

List, all qualifications and institutions where the nominee studied

2:1 BA Hons Degree with Estate Gazette Prize in Property with Business from the University of Westminster. Came Top of Class in the Development Investment Appraisal Module. References available from Top Lecturers, one of who now uses Telsar for Arbitration Case advice.

Provide a brief biography of the nominated individual/organisation

Born in 1979 to a humble working-class Gujarati family in West London, Dipesh Patel has always demonstrated a strong

entrepreneurial spirit. During his school years, he initiated various small business ventures and later developed a keen interest in the stock markets while attending university. Dipesh graduated from the University of Westminster and secured a role at Colliers, where he trained as a graduate in the Industrial and Logistics department. His professional journey in Northwest London has enabled him to establish a solid network of contacts and clients in the region. A devoted family man, Dipesh lives with his wife and two young children. He balances his dedication to work with his commitment to his family. Outside of his professional life, Dipesh enjoys spending time with friends and indulges in hobbies such as fashion, custom car meets and gardening. He is an avid cricket watcher and is a passionate supporter of Manchester United football team and visits Old Trafford regularly.

Photos and Files

Image 1:

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