Property Awards 2025	
Best Mortgage Broker UK	
	ENTRANT`S DETAILS
Full Name	Akhil Mair
Job Title	Managing Director
Business Name	Our Mortgage Broker Limited
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Date of Birth	

## PLEASE ANSWER ALL THE FOLLOWING QUESTIONS

Please outline why the nominated individual/organisation should be considered for the award

Akhil Mair, Managing Director at Our Mortgage Broker Limited, epitomises excellence and dedication in the mortgage brokerage industry, making a compelling case for the Best Mortgage Broker UK award. Under his visionary leadership, the London Mayfair-based brokerage has consistently demonstrated an unwavering commitment to client satisfaction, transparency, and innovative financial solutions tailored to individual needs. Akhil's profound industry knowledge, coupled with a client-centric approach, has not only fostered trust and long-lasting relationships but also significantly contributed to the firm's stellar reputation. His proactive strategies in navigating the complexities of the mortgage market have ensured seamless and efficient service delivery, positioning Our Mortgage Broker Limited as a beacon of reliability and expertise. In recognition of its outstanding performance, Our Mortgage Broker was awarded the Best Buy to Let Broker for 2023 by Business Moneyfacts. This prestigious accolade highlights the company's exceptional ability to cater to the unique needs of buy-to-let investors, providing them with tailored advice and optimal mortgage solutions. The award is a testament to the brokerage's dedication to excellence, innovation, and unparalleled service quality, all spearheaded by Akhil Mair's strategic vision and relentless pursuit of excellence. Akhil's leadership style is characterised by his deep understanding of the mortgage landscape and his ability to anticipate market trends. This foresight has enabled Our Mortgage Broker Limited to stay ahead of the curve, offering clients cutting-edge solutions that maximise their investment potential. His emphasis on continuous learning and professional development ensures that the team is always equipped with the latest knowledge and skills, fostering a culture of excellence and innovation within the organisation. Furthermore, Akhil's commitment to transparency and ethical

business practices has set a new standard in the industry. Clients appreciate the clear, honest communication and the personalised attention they receive, knowing that their best interests are always at the forefront. This approach has not only built a loyal client base but also attracted numerous referrals, further solidifying the brokerage's position as a leader in the market. Our Mortgage Broker Limited's success is also attributed to its robust network of lenders and industry partners. Akhil has cultivated strong relationships with key stakeholders, ensuring access to a wide range of mortgage products and competitive rates. This extensive network, combined with the brokerage's in-depth market knowledge, enables clients to secure the best possible deals tailored to their specific financial situations. In addition to its impressive achievements, the brokerage is deeply committed to giving back to the community. Under Akhil's guidance, Our Mortgage Broker Limited actively participates in various charitable initiatives and community projects, demonstrating a strong sense of corporate social responsibility. This dedication to making a positive impact extends beyond the realm of business, reflecting the company's core values and reinforcing its reputation as a trusted and ethical organisation. In conclusion, Akhil Mair's exemplary leadership and the outstanding performance of Our Mortgage Broker Limited make them deserving recipients of the Best Mortgage Broker UK award. Their unwavering commitment to client satisfaction, innovative solutions, and ethical practices, coupled with their recent accolade as the Best Buy to Let Broker for 2023 by Business Moneyfacts, underscore their position as a leading force in the mortgage brokerage industry. Recognising their contributions will not only celebrate their achievements but also inspire others in the industry to strive for excellence.

Provide relevant information on the nominee?

Akhil Mair, the Managing Director of Our Mortgage Broker Limited, brings a wealth of experience and expertise to the mortgage brokerage industry. With a career spanning over a decade, Akhil has established himself as a leading figure in the field, known for his strategic vision and client-focused approach. Under his leadership, the London Mayfair-based brokerage has flourished, gaining a reputation for excellence and reliability. Akhil's educational background in finance and business management has provided him with a solid foundation for understanding the complexities of the mortgage market. His extensive industry knowledge is complemented by a commitment to continuous learning and professional development, ensuring that he and his team remain at the forefront of industry trends and regulatory changes. Akhil is renowned for his proactive and innovative strategies, which have enabled Our Mortgage Broker Limited to navigate the ever-changing mortgage landscape with agility and foresight. His ability to anticipate market trends and adapt to new challenges has been instrumental in the brokerage's success,

allowing it to offer clients cutting-edge financial solutions that are both effective and tailored to their unique needs. One of Akhil's key strengths is his emphasis on building and maintaining strong relationships with clients, lenders, and industry partners. His transparent and ethical approach to business has earned him the trust and respect of both clients and colleagues. By prioritising clear and honest communication, Akhil ensures that clients are well-informed and confident in their financial decisions. Under Akhil's guidance, Our Mortgage Broker Limited has received numerous accolades, including the prestigious Best Buy to Let Broker for 2023 by Business Moneyfacts. This award highlights the brokerage's exceptional ability to cater to the needs of buyto-let investors, providing them with tailored advice and optimal mortgage solutions. This recognition is a testament to Akhil's strategic leadership and the high standards of service that he upholds. In addition to his professional achievements, Akhil is deeply committed to corporate social responsibility. He actively supports various charitable initiatives and community projects, reflecting his belief in giving back to society and making a positive impact beyond the business realm. Akhil Mair's exemplary leadership, innovative approach, and unwavering commitment to client satisfaction have positioned Our Mortgage Broker Limited as a leading force in the mortgage brokerage industry. His ability to combine deep industry knowledge with a client-centric focus makes him a deserving nominee for the Best Mortgage Broker UK award. Recognising his contributions will not only celebrate his achievements but also inspire others in the industry to strive for excellence.

List, all qualifications and institutions where the nominee studied

Akhil Mair has an impressive academic and professional background that underpins his expertise in the mortgage brokerage industry. His qualifications and educational institutions include: 1. The London Institute of Banking & Finance - Akhil studied at The London Institute of Banking & Finance, where he acquired comprehensive knowledge in finance and banking, equipping him with the skills necessary to excel in the mortgage industry. 2. Certificate in Mortgage Advice and Practice (CeMAP) - Akhil is qualified to provide property advice in both regulated and unregulated sectors, having earned the Certificate in Mortgage Advice and Practice (CeMAP). This qualification is highly regarded in the industry and demonstrates his competence in offering sound mortgage advice. Before starting his own property finance brokerage in 2018, Akhil had a decade of experience in retail, commercial, and private banking and finance. This extensive background provided him with a deep understanding of the financial landscape, allowing him to navigate the complexities of the mortgage market with confidence and expertise. These qualifications, combined with his extensive experience and strategic leadership, make Akhil Mair a standout nominee for the Best Mortgage Broker UK award.

Provide a brief biography of the nominated individual/organisation

Akhil Mair, the Managing Director of Our Mortgage Broker Limited, is a distinguished figure in the mortgage brokerage industry with a robust background in finance. He holds a Certificate in Mortgage Advice and Practice (CeMAP) from The London Institute of Banking & Finance, qualifying him to provide property advice in both regulated and unregulated sectors. Before venturing into his entrepreneurial journey, Akhil amassed a decade of experience in retail, commercial, and private banking and finance, gaining invaluable insights and expertise that would later inform his own business strategies. In 2018, Akhil formed Our Mortgage Broker Limited with the vision of making a much-needed and welcomed difference in real estate finance advice and creating efficiencies in the process. Starting as a one-man band, he has grown the company into a thriving enterprise with a team of 10 fully qualified professionals. Under his leadership, the brokerage has arranged and brokered over £500 million in mortgage and property finance within just six years, showcasing the firm's significant impact and success in the industry. Beyond his professional achievements, Akhil is a dedicated family man. He has been married for 18 years and is a proud father of two children. His commitment to both his family and his profession highlights his ability to balance personal and professional responsibilities, further demonstrating his exceptional character and dedication. Our Mortgage Broker Limited, based in London's Mayfair, has earned a stellar reputation under Akhil's guidance. The company's recent accolade as the Best Buy to Let Broker for 2023 by Business Moneyfacts underscores its excellence in catering to the specific needs of buy-to-let investors. Akhil's strategic vision, ethical approach, and client-centric philosophy have been pivotal in establishing the brokerage as a trusted and leading entity in the mortgage market. Akhil Mair's remarkable journey from a seasoned banker to a successful entrepreneur, along with his company's impressive growth and achievements, make him a deserving nominee for the Best Mortgage Broker UK award. His story is one of innovation, dedication, and significant contribution to the mortgage brokerage industry.

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